# Songtrust Dashboard: Navigating and Reading Your Royalty Statement

Hosted by Asia Smulders and Peiré Wilson

of Songtrust's Client Services Team









Asia Smulders Manager, Client Services

Operations

Peiré Wilson Client Services Associate





## Agenda

- Review finding and navigating your royalty dashboard, including how to export your full CSV report
- Understand what line items you might see on your royalty statement and what they mean including types of royalties, territories, and sources
- Answer **frequently asked questions about royalty payments** such as about retroactive payments, royalty payment schedules, and more





# **Reminder: Account Activation**







# **Dashboard Introduction**







### Dashboard News, Tips, Deals and Opportunities



#### Trust The Process

by Songtrust Team on Mar 08, 2020



During the COVID-19 pandemic, your Songtrust team is still fully operational. Rest assured, our ability to register your works, as well as collect and payout your global music publishing royalties will not be impacted. Our team will remain accessible, so please be patient as we are all working remotely. We hope to support the music industry and the creative community during this stressful time.

New Blog Post: The Journey of a Song with Songtrust.





MENU ≡





### Royalties



# **Royalty Statement Items**





oyalties report	ted from Q1 2020	• to Q2:	2020 (esti		<ul> <li>Total in period</li> </ul>	ods: \$0.07		Res	set Olum	ins
SONG T	EARNED ON	↑ REPORTED ON ↓↑	TYPE		TERRITORY	SOCIETY	SOURCE		INCOME TYPE GROUP	AM
+ Vintage Love	October 01, 2019 - October 01, 2019	Q1 2020	YouTube		US	YouTube	Licensee		Other	0.01
+ Last Time	January 01, 2020 - January 01, 2020	Q1 2020	YouTube		US	YouTube	Licensee		Other	0.00
<ul> <li>Vintage Love</li> </ul>	January 01, 2020 - January 01, 2020	Q1 2020	YouTube	2	USPLE	YouTube	Licensee		Other	0.01
<ul> <li>Views of Mexico</li> </ul>	December 01, 2019 - December 01, 2019	Q1 2020	ууштыре		US	YouTube	Licensee		Other	0.00
+ Vintage Love	December 01, 2019 - December 01, 2019	Q1 2020	YouTube		US	YouTube	Licensee		Other	0.00
<ul> <li>Views of Mexico</li> </ul>	August 01, 2019 - August 01, 2019	Q1 2020	YouTube		US	YouTube	Licensee		Other	0.00
<ul> <li>Vintage Love</li> </ul>	December 01, 2019 -	Q1 2020	YouTube		US	YouTube	Licensee		Other	0.00





5)

Statement Item	Explanation	Example
Income Type Group	The category of royalties received: mechanical, performance, print, sync, etc	Mechanical
Source	Who/what collected and sent income to us for the use of your composition.	\$1.00
Amount Received	The amount sent to us by the source. This is the amount before commission or fees have been applied.	SPOTIFY AB
Contractual Rate	The percentage of your income after fees/commissions are applied.	85 (%)
Amount or Amount Earned	This is the amount owed to you after fees and commissions are applied.	\$100.00

J.



Statement Item	Explanation	Example
Song	The title of the composition that earned income.	Welcome to Songtrust
Earned On	When the composition was used, played, streamed, exploited, sold, reproduced	2/20/20
Period or Reported On	The period Songtrust received and processed your royalties in. The month indicated is the last month of that period.	3/1/2020
Royalty Type	The specific type of royalties that were earned.	Streaming - Mechanical
Territory	Where the composition was used, played, streamed, exploited, sold, reproduced	Germany
Society	Who/what collected and sent income to us for the use of your composition.	SPOTIFY AB (ICE)

# **Retroactive Earnings**





SONG	EARNED ON	REPORTED ON	TYPE	TERRITORY	SOCIETY	SOURCE	INCOME TYPE GROUP
+ Tennessee	October 01, 2014 - December 01, 2014	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
+ Tennessee	October 01, 2014 - December 01, 2014	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
+ Tennessee	January 01, 2015 - March 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
+ Tennessee	January 01, 2015 - March 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
+ Tennessee	January 01, 2015 - March 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
+ Tennessee	January 01, 2015 - March 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
+ Tennessee	April 01, 2015 - June 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
Tennessee	April 01, 2015 - June 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
Tennessee	April 01, 2015 - June 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical
Tennessee	April 01, 2015 - June 01, 2015	Q4 2019	Streaming - Mechanical	USA	Harry Fox Agency	SPOTIFY USA INC.	Mechanical

-



# Why do some of my royalty lines show 0.00 earnings?





TERRITORY	SOCIETY	SOURCE 🚺	INCOME TYPE GROUP	AMOUNT RECEIVED	CONTRACTUAL RATE	AMOUNT EARNED
US	YouTube	Licensee	Other	0.01	85.00%	0.01
US	YouTube	Licensee	Other	0.00	85.00%	0.00
US	YouTube	Licensee	Other	0.01	85.00%	0.01
US	YouTube	Licensee	Other	0.00	85.00%	0.00
US	YouTube	Licensee	Other	0.00	85.00%	0.00
US	YouTube	Licensee	Other	0.00	85.00%	0.00
US	YouTube	Licensee	Other	0.00	85.00%	0.00





## **CSV Statements**





Statement	
Statement	
Reports	
Мар	
Export Statements	



All Client Writers

W

### Export Statements

All Data

All Data

Last Period

Song



## **Royalty Payout Schedule + Timeline**

Publishing Timeline If you're new to Songtrust, it can take up to 9-12 months before you see your first royalty payment.

### **Royalty Payouts**

At Songtrust, we pay out quarterly, meaning 4x a year.

Royalty payments occur on or before the last day of the following months: March, June, September, and December.

We also have a **\$5 minimum** threshold for payouts.



# **Questions & Answers**





# **Refer A Friend** Give \$10, Get \$10





## Resources

- Help Center
  - Find quick answers to frequently asked questions.
    - Help.songtrust.com
- Contact Support
  - Need account help? Reach out to our team to assist.
    - support@songtrust.com
    - www.songtrust.com/support



